

NJPCSA Vendor Marketplace

2019-20

Through the Associate Member program, NJPCSA maintains a directory of vendors that have pledged to provide a variety of products and services that benefit students, staff and the charter school community. Some Associate Members choose to offer opportunities and special pricing that are available only to current NJPCSA members. Being an Associate Member does not imply endorsement by the NJPCSA, nor does NJPCSA conduct research on or assume responsibility for the services and products extended by Associate Members. All schools are encouraged to conduct an independent analysis and review before signing any contracts with a vendor.

AAFCPA

50 Washington St, Westborough, MA 01581

774-512-4039 | www.aafcpcpa.com

Contact: Mr. John Buckley, jbuckley@aafcpcpa.com



AAFCPAs is the premier CPA and consulting firm based in New England and considered an attractive alternative to national CPA firms by discerning clients who appreciate exceptional value. We provide audit, tax, accounting, and advisory solutions to nonprofit organizations, commercial companies, and wealthy individuals/estates. Since 1973, our sincere approach to business and service excellence has built a thriving 200+ member firm driven by an altruistic mission to improve the economic well-being and quality of life for all our constituents. AAFCPAs donates 10% of its net profits annually to nonprofit organizations.

Arthur J. Gallagher & Co

707 State Rd, Princeton, NJ 07083

908-686-3484 | www.ajg.com

Contact: Ms. Nancy Riccio, Area Vice President, Nancy_Riccio@ajg.com



Insurance | Risk Management | Consulting

Arthur J. Gallagher Risk Management Services is a retail Property, Casualty, and Health Benefits provider, whose public entity division is located in Princeton New Jersey where we specialize in innovative insurance and risk management services.

Bowman & Company, LLP

601 White Horse Road, Voorhees, NJ 08043

856-435-6200 | www.bowmanllp.com

Contact: Mr. Scott Barron, CPA, RMA, Partner, sbarron@bowmanllp.com



Bowman & Company LLP takes great pride in the quality of the services that we have provided to our clients since 1939. With more than 100 dedicated professionals, we have the knowledge, experience, and expertise to meet virtually any accounting need of a Charter School. Because we are a large firm, a number of our professionals are able to specialize in specific areas of accounting. This ability to specialize allows us to provide the services and advice required to handle even the most complex situations. Each client receives the same kind of careful, considerate, and competent attention, no matter what the level of need.

NJPCSA Vendor Marketplace 2019-20

Brown & Brown Benefit Advisors

24 Arnett Avenue, Suite 110, Lambertville, NJ 08530

609-397-3088 | www.advisorsbb.com

Contact: Mr. Tom Tafuri, Assistant Vice President, ttafuri@advisorsbb.com



The experienced teams at Brown & Brown Benefit Advisors specialize in the challenging and complex area of providing New Jersey educational entities with creative solutions and long-term strategies to achieve high quality and cost effective employee benefits. Our people, expertise and service can make the complex, simpler.

Catapult Learning

Two Aquarium Drive, Suite 100, Camden, NJ 08103

908-738-2010 | www.catapultlearning.com

Contact: Mr. Mark Gallo, mark.gallo@catapultlearning.com



Catapult Learning is dedicated to providing education solutions that generate demonstrable academic achievement and better life outcomes for students, regardless of the learning obstacles or other challenges they face. Our team of over 5,000 educators works to achieve sustained academic gains and build teacher and leadership capacity through evidence-based programs that include student instruction and family support services, professional development, special education and alternative education programs. Utilizing a suite of proprietary, research-based programs, Catapult Learning works with students and teachers in public charter, traditional public, and nonpublic schools throughout the country and around the globe.

CBIZ Insurance Services, Inc.

219 South Street, Suite 102, New Providence, NJ 07974

908-738-2010 | <http://www.cbiz.com>

Contact: Mr. Lee G Nestel, President, lnestel@cbizcentric.com



CBIZ has gained unparalleled expertise by capably serving hundreds of schools, cities, counties, and other tax-funded organizations nationwide. You have our commitment to put our knowledge, insight, and experience to work for you. Our local experts take the time to understand public sector client needs, enabling them to provide one-on-one comprehensive advice and personalized solutions.

Centric Benefits Consulting

219 South Street, New Providence, NJ 7974

908-738-2003 | Fax: 908-665-1139 | <http://www.centricbenefits.com>

Contact: Mr. Edward J. Gunther, Jr., President, egunther@centricbenefits.com



We are specialists in employee benefits serving employers of all sizes. Let us help you control costs while also providing excellent coverage for your employees. We will also keep you up to date on healthcare reform and how it will impact your school. Our staff has over 100 years of experience in employee benefits and we deal with all the major insurance carriers.

NJPCSA Vendor Marketplace 2019-20

Community Loan Fund of NJ

108 Church St, 3rd Floor, New Brunswick, NJ 08901

732-640-2061 | www.newjerseycommunitycapital.org

Contact: Mr. Joe Palazzolo, Lending Team Leader, Education & Early, jpalazzolo@njclf.com



New Jersey Community Capital is a nonprofit community development financial institution (CDFI) that provides innovative financing and technical assistance to support the preservation and development of affordable homes and sustainable community development ventures that increase jobs, improve educational opportunities, and strengthen neighborhoods to ensure that communities can thrive.

EPR Properties

909 Walnut St, Suite 200, Kansas City, MO 64106

816-472-1700 | <http://www.eprkc.com/>

Contact: Mr. David Sifford, Vice President Education Investment Group, davids@eprkc.com



EPR Properties (NYSE:EPR) is a specialty investment trust (REIT) that currently invests in three primary segments: Entertainment, Recreation and Education. EPR has invested roughly \$700 million in over 70+ charter school facilities across the country.

FARR Education LLC

P.O. Box 29, Summit, NJ 07902

908-612-8079 | <http://www.farreducation.com>

Contact: Mrs. Mary Farrell, Principal, mary@farreducation.com



Future Academic Resource Results in Education ("FARR Ed") was established in 2017 with the mission of improving education opportunities for charter school students in New Jersey, New York and Pennsylvania. FARR Ed seeks to achieve its mission by participating in the financing of facilities for charter schools who are looking to build new, or expand and renovate existing, facilities to meet enrolment needs. With \$10 million in committed equity capital and over \$3.5mm in loans written since formation, our goal is to build a diversified portfolio of first mortgage, subordinate note or equity positions in a variety of properties and elevate the standard for education in our area.

HighMark School Development

746 East Winchester Street, Suite 150, Midvale, UT 84107

616-717-0484 | <http://www.highmarkschools.com/>

Contact: Mr. Patrick Beausoleil, VP of Portfolio Development, patrick@highmarkschools.com



Highmark School Development serves charter schools with 100% financing and turnkey development of permanent, affordable, high-quality facilities. Since 2005, Highmark has deployed over \$800 million across 80+ projects in 16 states. Highmark's rapid approvals, professional team, and various capital sources suit independent start-up charters, operational schools, and management companies. Highmark provides access to short-term and long-term facility financing for a new build on a green field or adaptive reuse of a building. We shoulder all the burdens of funding, real estate, entitlements, acquisition, permitting, design, and construction.

NJPCSA Vendor Marketplace 2019-20

J.S. Braddock Agency

732-865-3285 | www.braddockinsurance.com

Contact: Ms. Kelly Machu, Director – Public Entity Division, kmachu@braddockinsurance.com



J.S. Braddock Agency is ready to provide you with numerous, cost effective insurance program options. We take risk management and exposure assessment to the next level by providing your school with safety committee organization and implementation. We pride ourselves on data analytical loss forecasting tools and proven risk reduction techniques. Let us reduce your insurance premium cost and provide you with professional safety measures and loss control trainings so that you may continue to provide our NJ students with a safe and nurturing educational environment.

Kaplan Test Prep

631-402-5337 | <https://www.kaptest.com/advisors/kaplan-partner-solutions>

Contact: Mr. Connell Boyle, connell.boyle@kaplan.com



With a seventy-five year track record of raising student test scores, Kaplan Partner Solutions is here to help make your strong college readiness programs stronger, and create continued success one student and program at a time. Our partnerships with charter schools focus on equity and access to help close the achievement gap with proven test prep strategies, performance reports, and expert teachers, guidance and support.

Kelly & Associates Insurance Services

303 West Lancaster Ave #328, Wayne, PA, 19087

215-886-0248 | www.officialkellybenefits.com

Contact:

Kelly & Associates is a full service employee benefit brokerage firm. We provide tailored healthcare solutions to meet the needs of our clients; look to our organization to provide traditional and innovative healthcare solutions. Our consultants work closely with a clients team, to deliver a collective healthcare solution. Kelly & Associates values our clients input, and strives to meet their needs. We are here to represent you and make sure you receive the best possible insurance solution. We demand the best of ourselves; providing peace of mind to the client, to ensure their healthcare solution is being handled professionally. With over 20 years of experience, our consultants have embraced a “Customer First” approach.

Maschio's Food Services, Inc.

525 East Main Street, Chester, NJ 07930

973-598-0005 | Fax: 973-598-0007 | <http://www.maschiofood.com>

Contact: Mr. Kenneth Torchia, Chief Executive Officer, ktorchia@maschiofood.com



Maschio's Food Services is committed to sound child nutrition practices and effective food service management in school meal programs. Since 1992, Maschio's has been providing meals to students throughout New Jersey within Public, Catholic, Private and Charter schools. We take a personal approach to school food service management while maintaining a high standard for food purchasing and preparation. Our professional staff pays special attention to menu planning, incorporating fresh and local foods in our effort to bring healthier food choices to school children throughout NJ.

NJPCSA Vendor Marketplace 2019-20

New Jersey School Boards Association

413 W. State Street, Trenton, NJ 08605

609-278-5242 | <http://www.njsba.org>

Contact: Ms. Lauren Avian Cuervo, Manager, Marketing, lcuervo@njsba.org



NJSBA provides training, resources and advocacy for charter school boards of education in New Jersey.

PNC Bank



Two Tower Center Blvd, 17th Floor, East Brunswick, NJ 08816

908-213-6426 | Fax: 732-220-3465 | <http://www.pnc.com>

Contact: Ms. Mary Lou Unangst, Vice President, mary.unangst@pnc.com

Complete banking services for New Jersey charter schools.

RBC Capital Markets

610-729-3653 | www.rbccm.com

Contact: Mr. Paul M. Clancy, Director, paul.clancy@rbccm.com



Capital
Markets

RBC Capital Markets is a full-service investment banking firm with a special focus on financing charter school facilities. Since 2000, RBCCM has financed over 160 charter school projects for more than 90 organizations raising approximately \$3.5 billion. RBCCM finds short and long term solutions to facilities funding challenges facing charters. In New Jersey alone, we have handled 12 charter school transactions raising approximately \$175 million.

Royal Emergency Disaster Recovery

829 Magnolia Ave, Elizabeth, NJ 07201

908-662-3570

Contact: Mr. Christopher Ojugo, redr@royaldisasterrecovery.com



Royal Emergency Disaster Recovery Inc. is a full service disaster restoration business based in Elizabeth, New Jersey. We have completed over 1,400 jobs in Union County Area, and are renowned for our attention to detail. With over 27 years of experience, we specialize in the commercial, residential, and mitigation industry clean-up. In addition, we provide timely water, flood, sewage and mold damage restoration. Available 24/7, 365 days of the year – We have certified, experienced technicians ‘on call’ and available to respond when you need help. No problem you may experience is too large or too small to call us about!

Swing Education

732-330-0594 | www.swingeducation.com

Contact: Ms. Noelle Carino, Account Executive – East Coast



Swing Education makes it easy for schools and districts to cover teacher absences. We recruit and support a large group of qualified substitute teachers, and we connect K-12 administrators with those educators via a simple, web-based app. Our goal is to make it easier for you to find reliable, high-quality substitute teachers, when you need them. We're excited that we've been able to help 2,000 schools and districts cover 200,000 teacher absence days to date.